**Supplier Questionnaire — Questions Only**

1. Private or Public Company? If Public, enter ticker symbol
2. Is there a Parent company? If so, provide name of parent
3. Company HQ Location (City, State/Province)
4. Number of Employees
5. Company Start Year
6. Name & tenure (years with company) of CEO
7. What geographic locations does your company currently service?
8. What are your core competencies?
9. Do you or your parent company currently have an agreement in place with Lowe’s & if so, what type?
10. Currently providing service to Lowe’s? If so, please provide details
11. Past business relations with Lowe’s since 2010? If so, please provide details.
12. Provide your annual revenue from 2013 to 2016
13. Standard & Poors Credit Rating
14. Has your company or your parent company filed bankruptcy in the past five years?
15. Provide executive profiles of the key personnel who be assigned to the Lowe’s account
16. Provide the top 5 most comparable clients (to Lowe’s) that your company provides similar services for
17. List clients won/lost since 2013. If clients have chosen to terminate the relationship, please explain why.
18. What is the % of your business that the Lowe’s project would represent?
19. Define any retail or other accounts that might be considered a conflict of interest.
20. Describe your experience in staffing projects similar to this scope
21. What differentiates you from your competitors?
22. Provide 3 client references
23. Describe how your technology solutions support this scope of work, enhancing the relationship with Lowe’s and that of your staff/talent
24. Provide a detailed description of your proposed work plan to address this opportunity (include reporting structure, employee benefits and HR management)
25. Provide a detailed proposal of your fees you would require if selected
26. Provide a detailed timeline you would recommend for implementation based off the information provided in this RFP
27. Describe how your company would ensure consistent and accurate services for this scope of work
28. Describe how your company would provide additional resource capacity for surges in work
29. Outline your approach to obtaining top-notch qualified talent and the timeline in which you provide it within
30. Outline your approach to hiring, ensuring a seamless interview and onboarding process for Lowe’s.
31. Describe how you would assist with on-going savings initiatives if you are awarded the business. Provide examples and results of similar initiatives with other clients
32. Provide any additional services or capabilities you would like to be considered for with Lowe’s
33. Do you have a Business Continuity Business Plan to address any non-IT related disasters (i.e., relocation plan due to facility disaster, extended absenteeism due to pandemic or other extended situations, etc.)?
34. How often is your Business Continuity Plan evaluated / updated?
35. When was your most recent Business Continuity evaluation / review conducted?
36. Are you willing to provide a sanitized version of your Business Continuity Plan upon request?